



Top Achievers Conference (TAC)

**April,
16-19
2026**

Savannah, Georgia

We're thrilled to welcome you to the 29th Annual Top Achievers Conference (TAC), taking place in the charming and historic city of Savannah, Georgia. This year, we'll be gathering at the elegant DeSoto Hotel— an iconic venue nestled in the heart of downtown Savannah.



Mark Talkington

American Airlines

"IWS puts on a great event each year called the Top Achievers Conference, "TAC", for the people that have qualified for the event. I always look forward to learn where TAC is going to be held, each place is a new place I have never been before. Everything is top notch, I really enjoy the welcome party and the Friday night award banquet. In addition, I always get to meet other credit union members and share ideas."

The Top Achievers Conference

IWS hosts an annual conference to recognize the Top Achievers of our credit union partners who meet predetermined production levels. This is a reward, recognition and learning experience coordinated by IWS with the express intent to join top-producing employees from across the nation to attend specialized sales training conferences and share personal experiences with colleagues from their own industry. The conference consists of multiple events hosted by IWS while being held in an exciting and entertaining location. IWS pays for airfare and lodging for all qualified attendees as an added bonus.



Past Events



The 2026 Venue



The Amenities



**Rooftop Pool
and bar**



Full Service



**Multiple Dining
Options**

As much a part of Savannah as city squares and Spanish moss, The DeSoto blends the elegance, history, and charm of one of America's oldest cities with a playful dose of Southern spirit. Step inside our downtown Savannah hotel for foie gras and fried green tomatoes, or meet us on the back porch for a "Sip & Stroll" walking tour.

The DeSoto reigns as "Savannah's Favorite Hotel," a beloved landmark that has played gracious hostess to presidents, local personalities, and visitors since 1890. Treasured period details, including original crystal chandeliers and terracotta tiles, mix seamlessly with museum-worthy contemporary art, creating a thoughtful juxtaposition between history and modern-day style.

In its 130-year history, The DeSoto has welcomed four presidents and dozens of personalities, including Gregory Peck, Katharine Hepburn, and Presidents William McKinley, William Taft, Woodrow Wilson, and Herbert Hoover.

Schedule of Events

The Top Achievers Conference runs Thursday to Sunday. IWS will cover the attendees' hotel costs for these days. If the attendee wishes to arrive prior or stay after, those hotel nights will have to be paid for by the attendee. The following schedule is how our Top Achievers Conference typically runs. Please note that the agenda times and attire will be confirmed when the official agenda is released a month out from the event.

Thursday	Registration Our registration table will contain your name tags and goodie bags. Please make sure to check in to receive your raffle tickets.
1:00pm to 5:00pm	
7:00pm to 9:00pm	Welcome Reception Thursday is usually a designated travel day. Our third-party travel agent will assist you in selecting flights that would enable you to be on time and present for the event. Our Welcome Reception includes food and beverages with entertainment allowing time to mingle with friends and unwind.
Friday	Team Training or Management Advisory Panel Friday morning, our attendees will either participate in a team building activity or be a part of the Management Meeting. The dress code for these events and exact times are announced in the agenda a month prior to the event.
9:00am to 12:00pm	
6:00pm to 11:00pm	Awards Banquet Friday evening, we celebrate our Top Achievers with an Awards Banquet. You will have a plated three course meal, followed by the awards presentation and dancing. There will be beverage service the entire time.
Saturday	Free Day! This day is meant for you to spend and enjoy as you wish! Hang by the pool, explore the location or whatever your heart desires. All expenses for this day are the attendees responsibility.
Sunday	Travel Home! We hope you enjoyed your stay and are excited to see you next year! Pack up and get inspired to be another TOP achiever.

TAC Events



MAP Session

Management Advisory Panel

The invited attendees of the IWS Top Achievers Conference (TAC) Management Advisory Panel, you will join other Credit Union executives to participate in a roundtable discussion. IWS requests topics of interest. Feedback from past MAP meetings has been that these sessions have been helpful and have even served as a base for ongoing collaboration.

Dress attire is business casual. Invitation only.



Lending Workshop

Team Building Activity

Every year IWS researches and finds an incredible team building activity for our Loan Officers to participate in. The information for the Lending Workshop arrives with the Welcome Packet roughly a month prior from the event.

Dress attire will vary on each event.

What To Expect And When To Expect It

This timeline is a rough estimate of when materials and other information is released. Actual dates and times will be subject to the date of TAC and how quickly registration is completed.

1

Registration Opening!

Registration opens the beginning of February. Your credit union will let you know if you have qualified for TAC.

2

Booking Travel!

The Third Party Travel Agent reaches out to registered attendees. Registered Attendee's information is sent every Friday at noon to the Travel Agent. If you register late Friday afternoon, the travel agent won't get your registration until the following Friday.

3

Event Materials Received!

Once registration closes, the Welcome Packets are placed together. Roughly one month prior to the event, you will receive your Welcome Packet and Agenda.

4

Last Day to make changes!

IWS understands that life happens, and plans change. IWS will do everything possible to accommodate changes. Additions to our party cannot be fully accommodated within 30 days leading up to the event.



Planning Your TAC Travel

The following are frequently asked questions and general information regarding TAC. Please contact the IWS Marketing Coordinator for additional information or questions.



I want to bring a Guest to TAC. What does that look like?

IWS encourages you to bring a plus one, however, we do not pay for any plus one expenses. Additional charges are as follows:

- There is the option to invite them to our events for an additional fee to cover their food and beverage. The fee is assessed every year.
- Hotel rooms are covered by IWS, however, we do pair up credit union employees from the same credit union and same gender attendees. You can request your own room or buy out the room if you have a guest attending. This cost is assessed based off room pricing and group rate.



When should I expect to hear from the Travel Agent?

Our chosen Third-Party Travel Agent will reach out to you directly once your registration form has been filled out and the Travel Agent receives your information. The IWS Marketing Coordinator sends the registration information to the travel agent on a weekly basis.



All TAC Attendees travel must be coordinated by the IWS Travel Agent.

The travel agent books all TAC attendee flights and coordinates all billing directly with IWS' to book approved attendee flights. IWS does not reimburse attendees for travel booked outside of this process.



What about my guest's flight?

Attendee guest flights can be purchased at the same time as attendee flights and the attendees credit card will be requested for the guest flight.



Thank You

If you have any questions, please get in touch with us.

Contact Us

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